

March 8th Agenda & Minutes Board of Directors Meeting

Zoom Link: https://us02web.zoom.us/i/6760832132

Board Members Present: Cedric Harrison, Joe Conway, Joe Finley, Jordyn Appel-Hughes, Scott Whisnant, Genna Wirth,

Frankie Robers

Board Members Absent: Lauren Hurley, Keith Rhodes

Staff Present: Cierra Washington, Evan Folds Community Members: Marshall Brown

Call to Order: 10:32 by Cedric Harrison

Reading and Approval of Minutes: Minutes of the February 8, 2021 BOD meeting accepted as previously published and

posted and approved by unanimous consent

Quorum: Six of nine board members

Orders of Business

Checkin's:

I. Cedric - Staying busy!

- II. Frankie -
- III. Genna Came down with a bug, hoping to be on the up-and-up
- IV. Lauren -
- V. Joe C. Went to visit mom in Maryland, helped with house revamp, mama had a list!
- VI. Joe. F In Anna Belle, Florida on spring break with the family, feeling the momentum from all the meetings
- VII. Keith -
- VIII. Scott Vaccination time, staying busy
- IX. Jordyn All the bebe animals on the farm -
- X. Cierra Older sister is getting married this weekend, excited to be a bridesmaid!
- XI. Evan Son returned back to school five days a week!
- XII. Marshall Had a great time helping with the NFC event at Alcove

New Business:

- I. Staff Report:
 - A. General
 - 1. Sent out Ownership Welcome Packages
 - 2. Interns
 - a) Dara working with Kelci writing for NFC blog and website
 - b) Katelyn has been working hard and passionately on Farmers Market
 - B. Farmers Market update Strategic Planning meeting TODAY, March 8th from 3-5:30 @ Hemenway Center
 - 1. Site preparation with Frankie
 - 2. Submitted SNAP application
 - 3. Reviewing card processing equipment

- C. Nonprofit collaboration
 - 1. Tapping into current non-profits versus starting an NFC specific until business piece is further developed and supported; reference Gem City/Anne's convo with them
 - a) 6-8 months to charter and start non-profit; would require further + additional board development
 - b) NFC non-profit would remove partnerships such as those with Cape Fear Collective; would prolong ability to apply for funds through grant process until NFC non-profit is up and running; re-engage conversation with Patrick (Pro forma)
 - c) Not being a non-profit limits organizations, institutions engagement with us based on their bylaws at the same capacity
 - d) Partner organization would be writing, managing, implementing grant goals, expectations, measurable success -- grants are looking for collab between partners/businesses -- creates administrative overhead for us
 - e) Reference Shop-Rite and Co-op Dayton's non-profit arm to co-op
 - f) Being tax exempt would allow for businesses to better benefit/donate
 - g) Allows for ownership of funds, ability to apply for grants + funding opportunities
 - 2. Motion to approve the exploration and development of a new non-profit dedicated to cooperative business and NFC
 - a) Motion has been postponed
- D. Grants
 - 1. Motion to approve staff seeking grant funding
 - a) Motion has been postponed
- II. President's Report:
 - A. WHQR interview
 - B. Level of relationship with Novant
 - 1. What to them is the definition of a member of the Northside community?
 - 2. Long-term members that reflect the community, ambassadors of the neighborhood + cause (8-10 folks; Sonya, Evelyn, Voyage parents/families, Voyage Summer Jobs youth employees, board member, Cedric, Frankie, Lauren); craft flyer w/info
 - C. UNCW Equity Institute
 - D. Creative ways for Marketing Committee to highlight Northside businesses
 - E. Black History Board highlights
 - F. How do we want to articulate ownership piece to the community, what are the benefits we are offering owners right now?
 - 1. Cierra and Marshall crafted graphic for poster board with updated language
 - 2. Lead with transparency on timeline of the store; how do we communicate on this further?
- III. Finance Committee Report:
 - A. Income/Expense:
 - B. Summary of new memberships (CLICK HERE): 239 owners
 - C. PIF unmatched (CLICK HERE): 39 PIF
 - D. Reminder for Committee Chairs to submit budget to be added into master NFC budget (fiscal year based on calendar year)
 - E. Staffing hours/wages (closed session). Vote required. Staff working well beyond their pay grade
 - 1. Salaries funded by ownership sales; would need to leverage funds \$20k+; contract stated as funds available (not a 6 month contract). New contract would stipulate that staff is responsible for helping to leverage salary funds; look at equivalent salary grades to see if ours match

- 2. Project manager: 40 hours/week at \$33.50/hour from 32 hours/week at \$29/hour
- 3. Assistant Project manager: 25 hours/week at \$18.50/hour from 20 hours/week at \$15.50/hour
- 4. Community Engagement Position: 10-15 hours/week at \$15.50/hour
- IV. Marketing & Community Engagement Committee Report:
 - A. Community Meetings
 - 1. Recap February 16th
 - 2. Next meeting March 30th
 - B. Agriculture event on March 30th
 - C. Weekend of March 5th events, selling t-shirts
- V. Enterprise Committee Report:
 - A. Novant update: wants to hear from the community (residents, businesses, nonprofits, etc.) -- propose to hold a meeting with the board, invite to community meetings but wants individual meeting
 - 1. Brainstorm of meeting attendees
 - B. Farmers Market strategic planning meeting Monday, March 8th from 3-5:30 at the Hemenway Center (507 McRae)
- VI. Governance | Policy Committee Report:
 - A. Vote on Conflict of Interest policy
 - B. Process for identifying and activating community members/fresh faces to NFC board + committees
 - 1. Bringing more Northside, Black-owned businesses, nonprofits in
 - 2. Tangibile givebacks to owners and community
 - 3. Identify the involved owners and community members and have a separate from monthly community meeting with them

VII.

Action Steps:

- I. Board session for funding for staffing
- II. Board suggestions for PIF recipients (name, contact info)

Proposed Agenda Items for Next Meeting:

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Meeting was adjourned at 12:03 by Cedric Harrison. The next general meeting will be at 10:30am, April 12th via Zoom Zoom Link: https://us02web.zoom.us/j/6760832132